

# Overview - Sales Module

The SALES Module is the Operation Module of UNI365. The Sales Module in UNI365 is the place where all the Sales transactions take place. Uniq 365 is able to handle the various Sales methods to cater to all the needs of the organization. In this section, we will explore the different types of entries made and how these entries affect the ledger as well as the inventory accounts.

## MENU NAVIGATION

Sub-menu items of Sales Module are listed below:

The screenshot displays the Sales Dashboard interface. At the top, there are navigation tabs: HOME, FINANCE, SALES (selected), PROCUREMENT, and STOCKS. Below the tabs, there are sub-tabs: HOME, SALES, and CUSTOMER MANAGEMENT. The main dashboard area is titled 'Sales Dashboard' and includes several widgets:

- Quotation:** Count : 0, Amt : 0.00
- Orders:** Count : 0, Amt : 0.00
- Invoice:** Count : 0, Amt : 0.00
- Revenue:** 0.00

Below these widgets, there are links for Sales Quotation, Sales Order, and Sales Invoice. The main area contains three tables:

- Customer Table:** Columns: Code, Name, Sales Amount. Data rows include CC00001 (F&F Meat Shop Ltd, 104,095.00), CC00002 (MolZ Tech Hub, 94,830.00), CC00003 (X Techno Biz Hub, 94,612.00), CP00004 (PPS Super Market, 7,630.00), CS00005 (SH Frozen Meat Product, 7,630.00), and CP00006 (HK Seafood Grill and Hot Pot, 7,630.00).
- Product Table:** Columns: Product, Product Name, Sales Amount.
- Sales Person Table:** Columns: Code, Sales Person, Sales Amount.

At the bottom, there are sections for MONTHLY SALES DATA and QUARTERLY SALES DATA, each with filters for date ranges and search options.

The SALES Module has 3 tabs, as above is showing as Home, Sales, and Customer Management.

- **Home** is the Sales Dashboard visual representation of key sales metrics and performance indicators. It provides real-time insights.
- **Sales** are where transactions are entered, like Customer Quotation, Customer Sales Order, Delivery Order, Customer Invoice, Goods Return Credit Note & Debit Note etc.

- **Customer Management** is where all the masters and main settings for Sales module are create.

---

Revision #18

Created 7 January 2025 08:21:52 by Admin Uniq365

Updated 25 February 2025 07:33:58 by Rhizla